

State of West Virginia Agency Master Agreement

CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE BUYER.

Order Date: 2015-02-24

Order Number: AMA 1300 1300 STO12E02	Procurement Folder: 36247	
Document Name: Renew Contract for additional 3-yr term	Reason for Modification:	
Document Description: Merchant Card Services - Required use per WV Code 12-3A-3	Renew contract; for additional 3 years- update compensation/equipment and processing method	
Procurement Type: Agency Master Agreement		
Buyer Name:		
Telephone:	•	
Email:		
Shipping Method: Vendor	Effective Start Date: 2014-12-01	
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2017-11-30	

VENDOR	DEPARTMENT CONTACT
BB & T	Requestor Name: Bryan Archer
300 SUMMERS ST	Requestor Phone: (304) 341-0713
	Requestor Email: bryan.archer@wvsto.com
CHARLESTON WV 25301-1624	
US	
Vendor Contact Phone: (304) 348-7278 Extension:	
Discount Percentage: 0.0000	
Discount Days: 0	
INVOICE TO	SHIP TO
Discount Days: 0	SHIP TO

WEST VIRGINIA STATE TREASURERS OFFICE		WEST VIRGINIA STATE TREASURERS OFFICE	
322 70TH ST SE		322 70TH ST SE	
CHARLESTON	WV 25304	CHARLESTON	WV 25304
US		US	

DEPARTMENT AUTHOR	RIZED SIGNATURE
-------------------	-----------------

SIGNED BY: Shelly Murray DATE: 2015-02-23 ELECTRONIC SIGNATURE ON FILE

Extended Description:

Converted STO contract for Merchant Card Services for ALL state agencies to use for pymnt of credit card fees.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	84121500			EA	\$0.000000

Description: Banking institutions

Extended Description:

FEES for POS Expenses related to Merchant/Credit Card Services

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
2	43211720			EA	\$0.000000

Description: Point of sale payment terminal

Extended Description:

Various types of POS terminals - rental or purchase. Price varies

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
3	43212112			EA	\$0.000000
Descri	ption: Point of sale PC	S receipt printers			

Extended Description:

Various types of printers - price varies

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
4	14111608			EA	\$0.000000

Description: Gift certificate

Extended Description:

Agencies use of Gift Card Program

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
5	43211505			EA	\$0.000000

Description: Point of sale POS terminal

Extended Description:

PIN Pads/ Card Readers/ Check Readers

Total Order Amount

THIRD AMENDMENT

to

AGREEMENT

between

WEST VIRGINIA STATE TREASURER'S OFFICE ("STO")

and

BRANCH BANKING & TRUST CO. ("BB&T")

This **THIRD AMENDMENT** ("Third Amendment) is made effective December 1, 2014, and amends the Agreement dated December 1, 2011, known as Purchase Order STO12E02, by and between the WEST VIRGINIA STATE TREASURER'S OFFICE (STO) and BRANCH BANKING & TRUST CO. (BB&T).

WHEREAS, the STO and BB&T entered into the Agreement for merchant card services; and

WHEREAS, the Agreement reserves the right of the STO to amend the Services under the Agreement as mutually agreed between the parties; and

WHEREAS, the Agreement provides for up to two (2) additional three-year period renewals as mutually agreed between the parties; and

WHEREAS, the parties desire to extend the term of the Agreement for an additional three (3) years and amend processing methods, compensation, and update equipment.

NOW, THEREFORE, THIS AMENDMENT WITNESSETH:

The parties covenant and agree as follows:

- 1. Extension: The Agreement shall be extended for the period December 1, 2014, through November 30, 2017.
- 2. Compensation: Exhibit B of the Agreement is hereby deleted and the attached Exhibit B is substituted therefor.
- 3. Purchasing/Corporate Card Payment Transactions: The parties agree that for all purchasing/corporate card transactions merchants must enter Level II data to reduce risk and fraud, and to receive the best qualified rate as reflected on

Exhibit B. BB&T shall provide training to each merchant processing purchasing/corporate card transactions. At a minimum, the training shall include the attached Exhibit C and the following information:

- a. Level II Data requires additional information be keyed at the time of the sale. The merchant must manually input the SUBTOTAL value of the purchase which is the value of the goods purchased without tax and tip.
- **b.** At the time of the transaction the merchant must enter the amount of the tax in the "TAX AMOUNT", if no tax will be assessed then "0.00" must be entered. Leaving this blank will reduce the processing level.
- **c.** The merchant must enter a Purchase Order number (PO#), if no PO#, then the last four digits of the card number on the front of the Purchasers Card should be added.
- **d.** Merchant must enter the cardholder's billing ZIP CODE. This will be the ZIPCODE where the cardholder's monthly statement is billed.
- e. The above is the minimum requirement to meet a Level II transaction. The system will prompt the user to enter the fields. The system will also have available additional fields, such as full address, that are optional.
- f. After the Level II page is complete the merchant will "SUBMIT" for payment.
- 4. Alternate Methods of Processing: The parties agree that "Store and Forward" should not be used as a means for processing cardholder transactions. BB&T shall provide options such as PAYware and the wireless terminal Ingencio iWL255 to process payments outside of a designated location with access to a telephone line, Ethernet, or Internet.
- 5. System Requirements: The parties agree to the following System Requirements as described in Exhibit D.
- 6. EMV and NFC Technology: BB&T agrees that the new line of equipment will have EMV and NFC technology.
- 7. Remaining Terms and Conditions: This Third Amendment constitutes the entire understanding and agreement of the parties with respect to the subject matter and supersedes all prior agreements, written or oral, between the parties with respect thereto. All other terms and conditions of the Agreement, as amended, shall remain in full force and effect.
- 8. Execution in Duplicate: This Third Amendment may be executed in duplicate, each of which shall be considered an original.

WITNESSETH THE FOLLOWING SIGNATURES:

WEST VIRGINIA STATE TREASURER'S OFFICE:

Shelly IM Mary DT Putchasing 2/23/15 Approval Signature Date

BRANCH BANKING & TRUST CO.

Approval Signature Title Date

RFQ No. STO 12 EO2

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

	/	>
Vendor's Name: Branch Banking & Tru	ist Co (BR	347)
Authorized Signature:Michael A. Holtsch	an	Date:01 - 08 - 2015
State of <u>hlast Virginia</u>		
County of Kanasha , to-wit:		
Taken, subscribed, and sworn to before me this $\underline{\mathcal{S}^{\mu}}$ day	y of January	, 20] 4 .
My Commission expires August 19	, 20 <u>20</u> .	
AFFIX SEAL HERE		Stacy Emiller)
OFFICIAL SEAL NOTARY PUBLIC STATE OF WEST VIRGINIA STACY E MILLER BB&T #4 RIVERWALK MALL SOUTH CHARLESTON, WV 25303 My commission expires August 19, 2020		Purchasing Affidavit (Revised 07/01/2012)

Exhibit B Fee Schedule (Services) STO12E02

Sect	ion 1 Services for Operating Accounts (DDA)	Unit Rate
*	DDA Account Maintenance (3.3.2)	\$100.00
	Per Transaction or Item Fees (3.3.3)	
	ACH Credit	\$0.10
	ACH Debit	\$0.10
**	Wire Transfers	\$0.25

*DDA maintenance fees will be billed through the Cash Management contract STO27E as long as BB&T handles both contracts. **BB&T currently handles both the Cash Management Services STO27E as well as the Merchant Card Services STO12E02. Wire transfers handled through CMOL are considered debit transfers charged at a discounted rate through the Cash Management Contract STO27E.

_	Account Transfers - Credits & Debits	\$1.00
	Credit Advices: Deposit Adjustments	\$0.25
_	Debit Advices: Deposit Adjustments	\$0.25
	Other (Daily Earnings Credit Rate for average daily available balances)	0.00001096
ctic	Don 2: Services for Credit Cards	Unit Rate
	Merchant Discount Rates (3.3.5) Effective January 1, 2015**	
•	VISA	1.83%
*	MasterCard (MC settles w/ VISA)	1.83%
	Discover (will have same rate and will settle w/ VISA when MAP conversion is complete	1.00%
*	and Discover contract is terminated)	1.83%
**	Small Ticket Purchase Fee-	1.83% + \$0.20
	Card Brand Pass Thru Fees	\$0.02
	PIN Entered EBT (PIN Required) Transaction Fee	\$0.45
_	Cardholder Disputes (3.3.22, 4.3.6)	\$0.00
	Gateway Monthly Fee (4.3.4)	\$15.00
	Other Transaction Fees	\$0.00
	Training & Support (3.3.12, 4.2.4, 4.2.5)	\$0.00
	PCI Compliance Fee	\$0.00
	Electronic Banking Statements	\$0.00
	Research (4.5.5)	\$0.00
	Web-based Access to Reports (4.5.6)	\$0.00
	Terminal Replacement Fees	\$100.00
	Terminal Upgrades Terminal Supplies to STO and/or Agencies	Upgrade pricing is based on th equipment pricing list \$0.00
		<u>\$6100</u>
	Check Program (paper, no conversion)	
	> Guarantee Rate	1.30%
	> Transaction Fee	\$0.20
	> Monthly Minimum Fee	\$35.00
	> Voice Authorization Fee	\$3.00
_	> Annual Fee	\$50.00
	Check Conversion Program	
	> Administrative Set-Up	\$25.00
	> Monthly Minimum Charge	\$15.00
	> Guarantee Rate	1.15%
	> Transaction Fee	\$0.25
	> Check Image Retrieval	\$2.50
	> Chargebacks	\$4.00
	< chargebacks	
	Purchasing/Corporate Card Payments - Effective February 1, 2015	

Exhibit B Fee Schdule (Merchant Equipment) STO12E02

Equipment (3.5, 4.2.2)	Purchased New	Purchased Refurbished	Monthly Rental
Terminals			
Ingenico iCT220	\$350.00	\$300.00	Available for 6/9/12 month payment schedule
Ingenico iCT220 contactless	\$350.00	\$300.00	Available for 6/9/12 month payment schedule
Ingenico iCT250	\$350.00	\$300.00	Available for 6/9/12 month payment schedule
Ingenico iWL 255 (3G Wireless			
Terminal - See Wireless Section for			
additional pricing)	\$700.00	\$500.00	Available for 6/9/12 month payment schedule
Wireless Terminal - See Wireless			
Section for additional pricing)	\$600.00	\$500.00	Available for 6/9/12 month payment schedule
Verifone Vx520	\$350.00	\$300.00	Available for 6/9/12 month payment schedule

Terminals with comparable features and functionalities will be offered at the price stated above. The price of all other terminals will be defined in future amendments.

		vill continue supportion	ng replacements as available.
Tranz 330- Tranz 380 - Tranz Swivel Stand		in continue supportin	
Omni 3750 - Omni 3740 - Omni 3200SE			
Hypercom T7P - T7PT - T7Plus			
POS Partner PC Software			
Hypercom S-9 PIN pad			
Verifone Vx510		\$200.00	Available for 6/9/12 month payment schedule
Verifone Vx570		\$300.00	Available for 6/9/12 month payment schedule
Verifone Vx570 Dual Comm		\$300.00	Available for 6/9/12 month payment schedule
Hypercom 4205		\$200.00	Available for 6/9/12 month payment schedule
Hypercom 4420 Dual Comm		\$300.00	Available for 6/9/12 month payment schedule
0	mni 3750 not availat	ble for distribution after S	
PIN pads			
Omni P1000SE PIN pad	\$125.00	N/A	N/A
Ingenico iPP310 (EMV Capable)	\$250.00	N/A	N/A
Ingenico iPP320	\$350.00	N/A	N/A
Vx805	\$250.00	N/A	N/A
Printers			
Verifone P-900	\$225.00	N/A	N/A
Epson Receipt Printer (T-20)	\$250.00	N/A	Available for 6/9/12 month payment schedule
Card Readers			
Magtek Reader	\$90.00	N/A	N/A
ID Tech (PAYware PC only)	\$100.00	N/A	N/A
Check Readers			
RDM Check Reader 6014f (Ttech)	\$375.00	N/A	N/A
Magtek Mini MICR	\$240.00	N/A	N/A
Check Manager	\$300.00	N/A	N/A
Other			
Imprinters	\$0.00	N/A	N/A
Sales Slips/Return Slips	\$0.00	N/A	N/A
Printer Paper and Ribbon	\$0.00	N/A	N/A

New purchased equipment is warranted for a period of six months, or replaced at no cost. Refurbished equipment is warranted for a period of three months, or replaced at no cost. Damages from acts of God or through user abuse is not covered under warranty.

Exhibit B Fee Schedule (Merchant Equipment - Continued) STO12E02

ć	10.0
	0.1
	100.0
	75.0
\$	\$0.45/car
ć	50.45/car 75.0
	10.0
	10.0
\$	75.0
\$	9.9
\$	-
¢	99.0
	15.0
	0.0
	11.0
	0.0
	0.0
\$	99.0
\$	15.0
\$	50.0
	\$70.0
	\$14.9
	\$0.0
	\$10.0
	\$3.0
	\$25.0
	\$0.5
	\$0.3
	\$75.0
	\$9.9
	\$0.0
	0.30
	0.50.
\$	
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

Exhibit B Fee Schedule (Merchant Equipment - Continued) STO12E02

49.00
59.00
69.00
99.00
339.00
159.00
249.00
159.00
499.00
279.00
900.00
1,200.00
1,400.00
1,700.00
merchant
New \$700.00 Refurbished \$500.00
\$35.00
\$20.00
\$0.05

** The Merchant Discount Rate of 1.83% shall take effect January 1, 2015. The Merchant Discount Rate effective December 1, 2014, through December 31, 2014 shall be 1.75%.

***Visa, MasterCard, and Discover rates are based on the current interchange rate structure including all pending adjustments to signature and PIN debit transaction related to the recent Dodd-Frank Financial Reform Bill (including the Durbin Debit Interchange Amendment) that take effect on October 1, 2011. Should interchange costs change based on Federal Government and/or Federal Reserve rules and regulations, BB&T may propose pricing adjustment for the STO's approval.

****Effective January 1, 2015, Small Ticket Pricing for MIDs averaging or having the majority of the transactions less than or equal to \$15.00 per transaction will be assessed a \$0.20 transaction fee. Service fee accounts will not be subject to the surcharge. Rates and other fees will apply per schedule above. The \$.20 per transaction fee will be assessed to all transaction accounts with sales related to Parking and Food Service MID's with average transactions equal to or less than \$15 each.

*****BB&T proposes to assume and manage the State Agency Discover MIDs in order to settle the funds within 24 hours and with the V/MC settlement dollars. Until such time we are able to do the same with American Express settlements, we will continue to assess the 0.300 basis point processing fee for American Express transactions.

Pricing for wireless service does not include service provided by the wireless company. Subject to phone service provider availability/pricing.

Exhibit C- Level II Data:

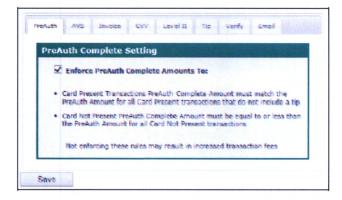
Level II Data is additional information keyed in at the time of a sale to reduce risk of fraud and chargeback.

Global Virtual Terminal:

To add Required Fields for Level II Data for Each User

From the Main Menu, select Preferences

Select Options. The following screen displays:

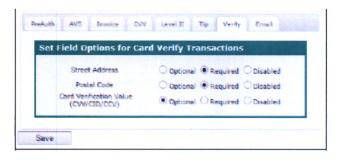


Select Level II



Enable "Require Tax Amount and PO #"

Select Verify



Require Street Address, Postal Code and Card Verification Value

Select Save

To Complete a Transaction Requiring Level II Data:

From the Main Menu, select Virtual Terminals and select Credit. The Credit Card Sale screen will display:

ele PrcAuth Preauth Com	piete Return	ForceAuth	Card Verily	Datance Inquiry	Void	Adjust
Register	01 Register A 🗸	1				
PHRet						
Sublolat						
Tax Amount						
Tip Amount						
Total Amount						
Card Number						
Expiration Date (MMYY);						
	· Carl Present					
	Card Not Present					
		contract)				
Ceed Holder						
Customer ID						
Email Address						
Sheet						
City						
Postal/Zie Code						
CV2						
CV Prevence	Not Submitted V					
invoice #						
POR						
	Rorce Duplicate					
	L. Porce suprome					
Recept Language	English V					

When a commercial card is keyed/swiped, Global Virtual Terminal automatically recognizes it as a commercial card and launches a popup window with a form to collect level II data.

Level II	
Subtotal	
Tax Amount	
PO #	
Submit	

Subtotal

Tax Amount – If no taxes apply, type \$0.00.

PO # - If no PO # applies, type the last four digits of the card number.

(Instructions can also be found in the Global Transport Virtual Terminal User Guide)

Trust Commerce:



Select an action type

Select the desired AVS setting

Select "Level II" from the Purchase Level radio button group

Enter credit card number, expiration date and amount

Enter the cardholder address information

Not Provided	×
\$ 0.00	required
	The second se
	La contrata de la con

Enter the Tax Identifier, Tax Amount (If no tax applies, enter \$0.00) Enter the zip code and Purchase Order Number (If no purchase order number applies, key the last four digits of the card number).

Exhibit D- System Requirements

For optimum system performance it is recommended that users install and use Internet Explorer 8.0 with encryption enabled. In order to run reporting outputs, and for multi factor authentication (MFA) clients, it is suggested that users install and use JAVA version 1.6, Flash v11+ and Excel.

The following list describes options that need to be active in the Internet browser to ensure accessibility. Most of these options are active by default in Internet Explorer 8.0. If one or more of these options are turned off, the user may experience poor performance, unanticipated results, and website inaccessibility.

Browser Requirements

- HTTP1.1 must be active
- SSL3 must be active
- Show images must be on
- Pop-up windows should be allowed and not be forced into a new window/tab nor blocked from view
- Scripting must be active
- Cookies must be active

This application uses pop-up windows. If a pop-up blocker is enabled on the user's browser, the pop-up blocker needs to allow pop-up windows for this application.

Virtual Terminal Requirements

	Authorize.Net	TrustCommerce	PAYware Connect	WebPASS	Global
Operating System					
Linux	Х	Х	Х		
Macintosh	MOTO only	Х	MOTO only		
Windows 7	Х	Х	Х	X	Х
Windows 8	X (MOTO & Retail)	X	X		х
Windows Vista Home	X	Х	Х		
Windows Vista Business	X	Х	X		Х
Windows XP	Х	Х	Х		
Windows 2000	Х	Х	X		
Windows 98	Х	X	X		
Web Browser					
Firefox	X	Х		X	
Internet Explorer 6.0	Х	Х			
Internet Explorer 7.0	Х	Х	Х		
Internet Explorer 8.0	Х	Х	Х		
Internet Explorer 9.0	Х	Х	Х	X	
Internet Explorer 10	Х	Х			Х
Internet Explorer 11	Х	Х			X
Google Chrome (v 17)				X	
Safari version 5 or					
higher		X	X	X	•••••
QuickBooks Plug-In:	I		<u> </u>		
QuickBooks Pro, Premier	and Premier Reta	il 2009-2010			
Contact Support Manage	er:	······································		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<u> </u>

Virtual Terminal System Requirements